LIAQUAT UNIVERSITY OF MEDICAL & HEALTH SCIENCES JAMSHORO ISO 9001:2008 CERTIFIED



REQUEST FOR PROPOSAL

FOR

HIRING OF CONSULTING FIRMS FOR TECHNO- ECONOMIC FEASIBILITY STUDY UNDER PROJECT TITLED "TECHNICAL ASSISTANCE (TA) GRANT FOR FEASIBILITY STUDY OF ESTABLISHMENT OF CAMPUS OF LIAQUAT UNIVERSITY OF MEDICAL & HEALTH SCIENCES (LUMHS) AT PREM NAGAR, ISLAMKOT, DISTRICT THARPARKAR"

Single Stage –Two Envelope Procedure (Quality cum Cost Based Selection) Last date for submission of Bid Documents: 16-05-2023 @ 11:30A.M

Issued to M/s. -----

April, 2023

Doc # LUMHS/P&D/ 348 Issue Date: 12 / 04 / 2023



LIAQUAT UNIVERSITY

OF MEDICAL & HEALTH SCIENCES, JAMSHORO, SINDH - PAKISTAN

URL: <u>www.lumhs.edu.pk</u> Email: dirpnd@lumhs.edu.pk Phone: 022-9213331

Request for Proposal (RFP)

Liaquat University of Medical & Health Sciences (LUMHS), Jamshoro intends to hire Consulting Firms registered with SECP, Income Tax Department and Sindh Revenue Board (SRB) on "Single Stage Two Envelope" procedure as per SPPRA Rules 2010 (Amended Up to Date) for the development project "Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar"

NAME OF WORK:

Hiring Of Consulting Firms for Techno-Economic Feasibility Study under project titled "Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar"

Date of Issuance	Last Date of Issuance	Submission Date / Time	Open Date / Time	Venue of Bid Opening
28-04-2023	15-05-2023	16-05-2023 11:30 A.M	16-05-2023 12:00 P.M	Directorate of Planning & Development LUMHS, Jamshoro

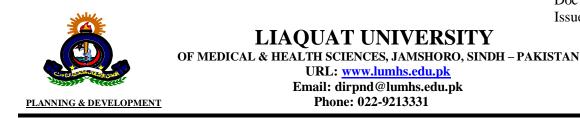
Un-Responded Tenders will be again issued/ submitted/ opened on following dates:-

Date of Issuance	Last Date of Issuance	Submission Date / Time	Open Date / Time	Venue of Bid Opening
17-05-2023	01-06-2023	02-06-2023 11:30 A.M	02-06-2023 12:00 P.M	Directorate of Planning & Development LUMHS, Jamshoro

Method for Selection of Consultants: The method of selection is "Quality Cum Cost – Based Selection". The bid shall be received by under "Single Stage – Two Envelope" Procedure as per SPPRA Rules 2010 (Amended Upto Date). The bids shall comprise a single package containing two separate envelopes. Each envelope shall be marked and contain separately the "Financial Proposal along with 2% Bid Security Amount in Shape of Bank Draft" and the "Technical Proposal" Collection Tender / RFP Documents:

The Tender / RFP Document can be obtained from the Directorate of the Planning & Development, Liaquat University of Medical & Health Sciences, Jamshoro against the written request duly forwarded to Additional Director Planning & Development on Deposition of Tender Fee of Rs. 3000/- (Non – Refundable) in Shape of Pay Order in Favour of Vice Chancellor, Liaquat University of Medical & Health Sciences, Jamshoro on all working days during office hours. RFP also available at www.lumhs.edu.pk/tenders and https://www.ppms.pprasindh.gov.pk.

Doc # LUMHS/P&D/ 348 Issue Date: 12 / 04 / 2023



Submission of bid: The sealed tenders duly completed and addressed to Additional Director Planning & Development must reach or be dropped in the Tender Box placed in the Directorate of Planning & Development LUMHS which shall be opened on the same day according to above schedule in presence of bidders or their representatives (along with authorization letter) who may wish to be present. In case of any Public Holiday / any other circumstances, the tender will be received and opened on next working day as per schedule. Bidders are requested to give their best offer as no negotiations are expected.

The Procuring Agency reserves the right to reject any or all bids subject to relevant provisions of SPP Rules, 2010 (Amended up to date) and may cancel the bidding process at any time prior to the acceptance of a bid or proposal under Rule-25" of said Rules

D.A./ AS ABOVE

Additional Director Planning & Development Department LUMHS Jamshoro

Important Notice

This Request for Proposal is provided to the Bidders solely for use in preparing and submitting Bids in connection with the competitive bidding process to undertake Assignment. This Request for Proposal is being issued by LUMHS Jamshoro solely for use by Consultants in considering the Project. Unless expressly specified otherwise, all capitalized terms used herein shall bear the meaning ascribed thereto in the Glossary of this Request for Proposal.

The evaluation criteria were determined by LUMHS Jamshoro. Neither any of these entities, nor their employees, personnel, agents, make representation (expressed or implied) or warranties as to the accuracy or completeness of the information contained herein, or in any other document made available to a person in connection with the tender process for the Project and the same shall have no liability for this Request for Proposal or for any other written or oral communication transmitted to the recipient in the course of the recipient's evaluation of the Project. Neither any of these entities, nor their employees, personnel, agents, consultants, advisors and contractors etc. will be liable to reimburse or compensate the recipient for any costs fees, damages or expenses incurred by the recipient in evaluating or acting upon this Request for Proposal or otherwise in connection with the Project as contemplated herein.

The Bids submitted in response to the Request for Proposal by any of the Bidders shall be upon the full understanding and agreement of any and all terms of the Request for Proposal and such submission shall be deemed as an acceptance to all the terms and conditions stated in the Request for Proposal. Any Bids in response to the Request for Proposal submitted by any of the Bidder shall be construed based on the understanding that the Bidder has done a complete and careful examination of the Request for Proposal and has independently verified all the information received (whether written or oral) from the LUMHS Jamshoro (including from its employees, personnel, agents, consultants, advisors and contractors etc.).

This Request for Proposal does not constitute a solicitation for consultancy, or otherwise participate, in the Project, nor shall it constitute a guarantee or commitment of any manner on the part of the LUMHS Jamshoro that the Project will be awarded. LUMHS Jamshoro reserves its right, in its full discretion, to modify the Request for Proposal and/or the Project at any time to the fullest extent permitted by law, and shall not be liable to reimburse or compensate the recipient for any costs, taxes, expenses or damages incurred by the recipient in such an event.

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REQUEST FOR PROPOSAL

Country:	Pakistan
Province:	Sindh
District:	Jamshoro / Tharparkar
Project Name:	Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar.
Project Duration :	02 Months
Title of Consultancy:	Hiring of Consulting Firms for Techno-Economic Feasibility study under project "Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar"

DEFINITIONS:

- i. "Applicable Law" means the laws and any other instruments having the force of law in the Islamic Republic of Pakistan, as those may be issued and in force from time to time;
- ii. "Client" means LUMHS, Jamshoro with which these elected Consultant signs the Contract for the Services;
- iii. "Consultant" means any entity including a Joint Venture that will provide the Services to the Client under the Contract;
- iv. "Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1, which is the General Conditions (GC), the Special Conditions (SC) by which the GC may be amended or supplemented, and the Appendices;
- v. "Contract Price "means the price to be paid for the performance of the Services;
- vi. "Effective Date" means the date on which this Contract comes in to force
- vii. "GC" means these General Conditions of Contract;
- viii. "Data Sheet" means such part of the Instructions to Consultants used to reflect specific assignment conditions;
- ix. "Day" means calendar day.
- x. "Government" means the Government of the Islamic Republic of Pakistan;
- xi. "Local Currency" means the currency of the Islamic Republic of Pakistan;

- xii. "Instructions to Consultants" means the document which provide shall information needed to prepare their Proposals;
- xiii. "Consortium" means the Consulting Firm comprised of a group of firms/ companies. The Lead Firm shall represent and bind all Consultants of the Consortium in all matters connected with the Project including submission of RFP on behalf of the Consortium;
- xiv. "Personnel" means qualified persons provided by the Consultant and assigned to perform the Services or any part thereof;
- xv. "SC" means the Special Conditions of Contract by which the GC are amended or supplemented;
- xvi. "Proposal" means a technical proposal or a financial proposal, or both;
- xvii. "QCBS" means Quality Cum Cost Based Selection;
- xviii. "RFP" means this Request for Proposal;
- xix. "Project" means the work specified in SC for which consultancy services are desired.
- xx. "Services" means the work to be performed pursuant to the Contract;
- xxi. "Terms of Reference" (TOR) means the document included in the RFP, which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the Client and the Consultant, and expected results and deliverables of the assignment;
- xxii. HEI's means Higher Education Institutions;

Section-1

LETTER OF INVITATION (LOI)

Name & Address of Consultant:

Dear Sir/Madam,

Subject: Hiring of Consulting Firms for Techno-Economic Feasibility study under project "Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar"

LUMHS Jamshoro(the "**Procuring Agency**"),invites "Technical and Financial proposals" for Consultancy Services for Techno-Economic Feasibility Study for Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) Jamshoro (the **Assignment**), from prospective firms/consortiums.

- **1.** This Request for Proposal (RFP) is addressed to the competent and qualified Consulting Firms registered with SECP, FBR and SRB. A detailed description of the assignment and its objectives are given in the enclosed Terms of Reference (TORs).
- 2. Consultants are encouraged to acquaint fully with the Assignment and local conditions before submitting their proposals, by sending written queries to the Procuring Agency, if any. Please note that no cost of any such visitor queries is reimbursable.
- **3.** A firm/consortium will be selected under **Quality Cum Cost Based Selection** (**QCBS**) Method described in this RFP, in accordance with the SPPRA rules and amended from time to time. The Consultants are therefore advised to carefully go through these statutes to understand nature of their possible relationship with the Procuring Agency and the rules governing this relationship.

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Yours sincerely,

Section-2

Instructions to Consultants

2.1 INTRODUCTION:

- 2.1.1 You are hereby invited to submit a technical and a financial proposal for consulting services required for the Assignment named in the attached LOI Data Sheet (referred to as "Data Sheet" hereafter) annexed with this letter. Your proposal could form the basis for future negotiations and ultimately a contract between your firm and the Client named in the Data Sheet Draft. Copy of contract is enclosed with the RFP documents.
- 2.1.2 A brief description of the Assignment and its objectives are given in the Data Sheet. Details are provided in the attached TOR.
- 2.1.3 The Assignment shall be implemented in accordance with the work schedule indicated in the Data Sheet, read the Scope of Work and the Advertisement.
- 2.1.4 The Client (LUMHS Jamshoro) has been entrusted the duty to implement the Project as Executing Agency by the Sindh Government and funds have been approved under ADP funded development project titled "TECHNICAL ASSISTANCE (TA) GRANT FOR FEASIBILITY STUDY OF ESTABLISHMENT OF CAMPUS OF LIAQUAT UNIVERSITY OF MEDICAL & HEALTH SCIENCES (LUMHS) AT PREM NAGAR, ISLAMKOT, DISTRICT THARPARKAR" for utilization towards the cost of the Assignment, and the Client intends to apply part of the funds to eligible payments under the contract for which this LOI is being issued.
- 2.1.5 To obtain first-hand information on the Assignment and on the local conditions, **you** are encouraged to pay a visit to the client before submitting a proposal and attend a pre-proposal conference if specified in the Data Sheet. Your representative shall meet the officials named in the Data Sheet. Please ensure that these officials are advised of the visit in advance to allow adequate time for them to make appropriate arrangements. You must fully inform yourself of local conditions and take them into accounting preparing your proposal.

Please note that:

- 2.1.6 The cost of preparing the proposal and of negotiating the contract, including a visit to the Client and site, are not reimbursable as a direct cost of the Assignment; and
- 2.1.7 The Client is not bound to accept any of the proposals submitted.
- 2.1.8 The selection procedure for consultants shall be **Quality Cum Cost Based Selection** (QCBS) Method as detailed in the Data Sheet

We wish to remind you that in order to avoid conflicts of interest:

- 2.1.9 Any firm providing goods, works, or services with which you are affiliated or associated is not eligible to participate in bidding for any goods, works, or service (other than the Services and any continuation thereof) resulting from or associated with the project of which this Assignment forms a part; and
- 2.1.10 Any previous or ongoing participation in relation with the project by your firm, its professional staff, its affiliates or associates under a contract may result in rejection of your proposal. You should clarify your situation in that respect with the Client before preparing the proposal.

Please note that:

- 2.1.11 In-complete and late proposals will not be entertained. Further information / clarification about the assignment & documents may be obtained from the Project's focal person office.
- 2.1.12 Incomplete defective proposals and proposals not conforming to the RFP documents shall be liable to rejection.
- 2.1.13 The University reserves the right to cancel the process at any stage and reject any or all the proposal thereof, having valid reasons and without being liable for any claim/compensation of any nature whatsoever.
- 2.1.14 The Procuring Agency named in the Data Sheet will select a Consultant in accordance with the method of selection specified in the Data Sheet.
- 2.1.15 The Consultants are invited to submit a Technical Proposal and a Financial Proposal as specified in the Datasheet. The Proposal will be the basis for contract negotiations and ultimately for a signed Contract with the selected Consultant.
- 2.1.16 The Consultants should familiarize themselves with rules / conditions and take them into account while preparing their Proposals. The Consultants may liaise with Procuring Agency's representative named in the Data Sheet for gaining better insight into the assignment.
- 2.1.17 The Consultants shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The Procuring Agency reserves the right to annul the selection process at any time prior to contract award, without thereby incurring any liability to the Consultants in line with SPPRA rules (amended from time to time). While submitting the Technical Proposal, the composition of the proposed team and task assignment to individual personnel shall be clearly stated.

2.2 Timetable

The estimated timetable for the bidding process is as follows

Activity	Target Date
Issuance of RFP	28-04-2023
Clarifications / Comments Request Deadline	
Response to Questions Document Issuance	
Submission Deadline	16-05-2023 @11:30 A.M
Technical Bid Opening	16-05-2023 @ 12:00P.M
Financial Bid Opening of technical qualified firms	

2.3 DOCUMENTS:

- 2.3.1 Consulting Firm requiring a clarification of the Documents must notify the Client, in writing, not later than Ten (10) days before the proposal submission date. Any request for clarification in writing or electronic mail or tele-fax shall be sent to the Client's address indicated in the Data Sheet. The Client shall respond by electronic mail or tele-fax to such requests and copies of the response shall be sent to all invited Consultants.
- 2.3.2 At any time before the submission of proposals, the Client may, for any reason, whether at its own initiative or in response to a clarification requested by an invited consulting firm, modify the Documents by amendment. The amendment shall be sent in writing or by mail, electronic mail or tele-fax to all invited Consulting firms and they will have binding on them. The Client may at its discretion extend the deadline for the submission of proposals.
- 2.3.3 To prepare a proposal, please use the attached Forms/Documents listed in the Data Sheet, which is mandatory.

2.4 PREPARATION OFPROPOSAL:

It will consist of two parts - Technical and Financial Proposals. The proposals shall be written in English language.

2.4.1 Technical Proposal:

2.4.1(i) In preparing the technical proposal, you are expected to examine all Terms and instructions included in the Documents. Failure to provide

All requested information shall be at your own risk and result in rejection of our proposal.

- 2.4.1(ii) During preparation of the technical proposal, you must give particular attention to the following:
 - a. JV/Consortium of firms can applies only as a same JV/ Consortium with a same Lead firm for this RFP.
 - b. Subcontracting part of the Assignment to other consultants is not allowed.
 - c. Max ten (10) Similar assignments (HEI's / universities only) of feasibility study projects to fetch the full marks against the firm's similar experience.
 - d. Max ten (10) general assignments of (other than HEI's / universities) of general projects will fetch the full marks against the firm's general experience.
 - e. The key professional staff proposed shall be permanent employees of the firm unless otherwise indicated in the Data Sheet.
 - f. Proposed staff should have experience preferably under conditions similar to those prevailing in the area of the Assignment.
 - g. No alternative to key professional staff may be proposed, and only one curriculum vita (CV) may be submitted for each position.
 - h. Client has the right to enquire from the clients mentioned in consultant's proposal regarding the consultant performance. In case of negative response from two or more than two clients, consultant may be declared disqualified & his financial proposal may be returned unopened.
 - i. Your technical proposal shall provide the following and any additional information, using the formats attached in **Appendix-I**:
 - **From-1** Summary of ten (10) similar assignments of HEI's/Universities only, completed/ ongoing in last ten years (not more than 10 projects), must be supported with completion certificate or performance certificate of client, which must mention the

Amount of project & the services provided by firm, else the experience will not be considered for evaluation.

- **Form-2** Details of firm's reference relevant experience of HEI's/ Universities only in similar projects carried out in the last ten (10) years which best illustrate specific qualifications.
- **Form-3** Summary of ten (10) general assignments (other than HEI's / Universities) completed /ongoing in last ten years (not more than 10 projects), must be supported with completion certificate or performance certificate of client, which must mention the amount of project & the services provided by firm, else the experience will not be considered for evaluation.
- **Form-4** Details of firm's experience with general projects carried out in the last ten (10) years which best illustrate specific qualifications.
- **Form-5** Consultants' understanding of the objectives of the project, their approach towards the assignment and a description of methodology that the consultants propose to perform on the activities and completion of the assignment.
- **Form-6** Any comments or suggestions on the TOR;

The Consultant's comments, if any, on the data, services and facilities to be provided by the Client and indicated in the TOR.

- Form-7 Summary of Proposed Key Professionals for the Project
- **Form-8** CVs recently signed by the proposed key professional staff. Key information should include number of years with the firm, and degree of responsibility held in various assignments especially during the last ten (10) years. Additional qualification(s) of the proposed professional must be supported with degree's copy.
- **Form-9**A work plan, illustrated with a bar chart of activities and graphics of the critical path method (CPM) or Project Evaluation Review Techniques (PERT) type.
- **Form-10** A schedule for compilation and submission of various types of reports as envisaged in attached TOR.
- **Form-11** Power of Attorney to declare lead firm for that project.

- 2.4.1.2 The technical proposal shall not include any financial information. The Consultant's comments, if any, on the data, services and facilities to be provided by the Client and indicated in the TOR shall be included in the technical proposal.
- 2.4.1.3 Mandatory Documents to be attached with Technical proposal are asunder;
 - a. Valid Certificate of registration of a Firm with SECP.
 - b. Documents to substantiate the forming of JV/Association as per guidelines of the governing body, if any.
 - c. Valid National Tax Number.
 - d. Valid Registration Certificate with Sindh Revenue Board (SRB).
 - e. Year of establishment supported by certificate from the Registrar of Firms /SECP.
 - f. Audited Statements of Accounts and Annual Turnover for the last three years.
 - g. A certificate / affidavit that the firm has not been blacklisted or debarred by any Government / Autonomous / International Body.

Note: Provision of the above documents is mandatory. In case of failure the firm/JV would not be considered for detailed evaluation.

2.4.2 Financial Proposal:

- 2.4.2(i) The financial proposal should include all the costs associated with the Assignment.Your financial proposal should be prepared using the formats attached asAppendix-II; else, the proposal of applicant firm will be rejected.
- 2.4.2(ii) The financial proposal shall also take into account the professional liability as provided under the relevant Bye-Laws and cost of insurances.
- 2.4.2(iii) Costs shall be inclusive of all applicable taxes.
- 2.4.2(iv) All the prevailing applicable Provincial and Federal Govt. taxes will be deducted from the consultancy Fees. The proposal should be submitted inclusive of all prevailing taxes.

2.5 SUBMISSION OFPROPOSALS:

2.5.1 You shall submit one original technical proposal and one original financial proposal and the number of copies of each indicated in the Data Sheet. The proposal shall be in book binding form, properly page numbered (Loose, Ring and spiral binding not acceptable). Each proposal shall be in a separate envelope indicating original or copy, as appropriate. All technical proposals shall be placed in an envelope clearly marked "Technical Proposal" and the financial proposals in the one marked "Financial Proposal". These two envelops, in turn, shall be sealed in an outer envelope bearing he address and information indicated in the Data Sheet. The envelope shall be clearly marked, "DO NOT OPEN, EXCEPT IN PRESENCE OFTHE EVALUATION

COMMITTEE." A damaged/torn financial proposal envelope shall not be entertained and may be considered for disqualification by the consultant selection committee.

- 2.5.2 A soft copy of the proposals in (PDF) format copied on a USB should be enclosed in the envelope marked "Original"
- 2.5.3 In the event of any discrepancy between the copies of the proposal, the original shall govern. The original and each copy of the technical and financial proposals shall be prepared in indelible ink and shall be signed by the authorized Consultant's representative. The representative's authorization shall be confirmed by a written power of attorney accompanying the proposals. All pages of the technical and financial proposals shall be initialed by the person or persons signing the proposal.
- 2.5.4 The proposal shall contain no interlineations or overwriting except as necessary to correct errors made by the Consultants themselves. Any such corrections shall be initialed by the person or persons signing the proposal.
- 2.5.5 The completed technical and financial proposals shall be delivered on or before the time and date stated in the Data Sheet / published R.F.P.
- 2.5.6 The proposals shall be valid for the number of days stated in the Data Sheet from the date of its submission. During this period, you shall keep available the professional staff proposed for the assignment. The Client shall make its best effort to complete negotiations at the location stated in the Data Sheet within this period.
- 2.5.7 In case of sudden holiday on bid opening day, bid will be opened on next working day.

2.6 **PROPOSALEVALUATION:**

A two-envelope procedure shall be adopted in ranking of proposals. The technical evaluation shall be carried out first, followed by the financial evaluation. Firms shall be ranked using a combined technical / financial score, as indicated below:

2.6.1 Technical PROPOSAL

2.6.1.1 The Consultant Selection committee shall carry out its evaluation, applying the evaluation criteria and point system specified in the below table & annexed technical proposal forms as under. Each responsive proposal shall be attributed a technical score (St). There are four essential elements for judging the capability of any firm to perform credibly on a given project. These are its previous experience on similar & general projects, its professional staff having the specific expertise to meet its obligations during the assignment, approach/methodology / Presentation of consultant and its financial capability. The weight-age of the respective component shall be asunder;

SN	Component	Weightage
1	Experience on similar projects	35
2	Experience on general projects	25
3	Quality of Staff	10
4	Approach & Methodology	20
5	Financial Capability	10
	Total	100

2.6.1.2 The firms obtaining 70% & above marks in technical evaluation will technically qualify and be called for financial proposal opening only, whereas the financial proposals of the firms obtaining less marks than 70 % will be **Returned Unopened.**

2.6.1.3 Technical Proposal Evaluation Criteria:

i. Experience on Similar & General Projects		60Marks	
i.	Simil	ar Projects (Ongoing/Completed)	35 Marks
	Ten	(10) ongoing/completed during last 10 years	

(HEIs / Universities only). The projects which are not HEIs / Universities related will not be considered for points in this category.

Similar Projects		
Number of Projects	Weightage	
Min: 2	25%	
3-5	50%	
6-7	75%	
8-9	95%	
10	100%	

ii. General Projects (Ongoing/Completed) 25Marks

Ten (10) General completed / ongoing projects, other than HEIs / Universities completed during last 10 years.

General Projects		
Number of Projects	Weightage	
Min: 2	25%	
3-5	50%	
6-7	75%	
8-9	95%	
10	100%	

ii. Evaluation of Quality of Staff:

1. Principal Investigator / Team Leader:

3 Points

10 Marks

- A Ph.D. in a relevant field such as health sciences, public health, medical education, or business administration.
- At least 10 years of experience in leading research projects, preferably in the area of health or medical education.
- Proven experience in managing interdisciplinary teams, working with stakeholders, and delivering high-quality reports.

2. Research Associate:

- A master's degree in a relevant field such as health sciences, public health, or social sciences. At least 3-5 years of experience in conducting research studies, preferably in the area of health or medical education.
- Familiarity with research methodologies, data collection techniques, and data analysis tools.

3. Data Analyst:

- A bachelor's or master's degree in a relevant field such as statistics, mathematics, computer science, or data science.
- At least 3-5 years of experience in data analysis, preferably in the area of health or medical education.
- Proficiency in statistical software such as SPSS, SAS, or R.

4. Feasibilities Study Expert / Specialist:

- A master's degree in a relevant field such as business administration, finance, or economics.
- At least 5-7 years of experience in conducting feasibility studies, preferably in the area of education or healthcare.
- Familiarity with financial analysis, market research, and risk assessment.

1 Point

1 Point

2 Points

1

5. Medical Education Expert / Specialist:

- A doctorate or master's degree in medical education or a relevant field such as health sciences, public health, or social sciences.
- At least 5-7 years of experience in curriculum development, program evaluation, and medical education research.
- Familiarity with accreditation standards, regulatory requirements, and best practices in medical education.

The Evaluation of Technical Staff will be made as per following weightage:-

i. Education of Qualification	35%
ii. Relevant Background	50%
iii. Time with Firm	15%

Proof of employment to be attached in shape of appointment letter.

iii. <u>Financial Capability (Historical Financial Performance)</u> : 10Points

Average annual consultancy turnover for last three (03) years above **Rs. 100** million will fetch full hundred percent point. Other applicant will be assessed as per following.

Attach documentary proof of audited financial statements from chartered accountant of last three years i.e2019-20; 2020-21;2021-22.

Average Annual Turnover for last Three (03) Years		
In PKR	Points	
Above Rs. 100.1 million	Full Points / 10 Points	
From Rs. 90.1 to Rs. 100 million	9 points	
From Rs. 70.1 to Rs. 90 million	7 points	
From Rs. 50.1 to Rs. 70.0 million to	5 points	
Upto Rs. 50.0 million	3 points	

Submit last 3-years bank statement duly signed/ attested from bank.

iv. Approach & Methodology

- 1. Work/Schedule plan07 PointsSubmit work/ schedule plan of project.07 Points
- 2. Organogram proposed for the project 5Points
- **3.** Submit organogram plan/chart for the project team & their responsibilities/methodology.

20Marks

3 Points

4. Quality Control Policy	08Points
Provide quality control policy/ methodology opted by consultant.	
Total Points for the above criteria:	100Points
The minimum technical score (St) required to pass is:	70 Points

The Committee will evaluate and assign the points based on completeness and quality of the proposed methodology. The decision of the Committee shall be considered final on this component.

2.6.2 Financial Proposal Evaluation Criteria:

For Quality cum Cost Based Selection (QCBS)

2.6.2(i) The financial proposals of the technically qualified consulting firms will be opened after technical evaluation in the presence of the representatives of these firms, who shall be invited for the occasion and who care to attend. The total cost and major components of each proposal shall be publicly announced to the attending representatives of the firms. The date & time for opening of financial proposals of the firms will be intimated later on.

2.6.2(ii) The evaluation committee shall determine whether the financial proposals are complete and without computational errors. The lowest financial proposal (Fm) among the applicant shall be given a financial score (Sf) of 100 points. The financial scores of the proposals shall be computed as follows:

$$S = \frac{100 \text{ x Fm}}{F}$$
(F = amount of specific financial proposal)

2.6.2(iii) Proposals, in the Quality Cum Cost - Based Selection shall finally be ranked according to their combined technical l(St) and financial(Sf)scores using the weights (T= the weight given to the technical proposal, P = the weight given to the financial proposal; and T+P=1) indicated in the Data Sheet:

$$S = St x T \% + Sf x P\%$$

2.6.2(iv) Firm obtaining max total score after combining technical &financial scores will be selected for award of work.

2.7 AWARD OFCONTRACT:

- 2.7.1 The contract shall be awarded to the successful bidder.
- 2.7.2 The selected Consulting Firm is expected to commence the Assignment on the date and at the location specified in the Data Sheet.

2.8 CONFIRMATION OF RECEIPT:

- 2.8.1 Please inform the Client by courier or any other means:
- 2.8.2 That you received the letter of invitation;
- 2.8.3 Whether you will submit a proposal; and
- 2.8.4 If you plan to submit a proposal, when and how you will transmit it.

Letter of Invitation (LOI)

DATA SHEET

1.1 The Name of Assignment is: 1.2 The Name of Client is: 1.3 The Description and the objectives the assignment are:	Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar LUMHS, Jamshoro Hiring of Consulting Firms for Techno- Economic Feasibility study under project "Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar
1.4 Pre-Proposal Conference:	N/A
1.5 The Client shall provide the following inputs:	The Documents are: LOI, Data Sheet, Technical & Financial Proposal forms, TOR/Background information, Draft Form of Contract, Sample formats/ Appendices etc.
1.6 Duration of the Assignment is:	02 Months
1.7 Building Estimated Covered Area:	N/A
1.8 Bid Security Amount:	2% of the Bid Amount
1.9 Location:	Jamshoro / Islamkot @ District: Tharparkar, Sindh
1.10 The address for seeking clarification is:	Additional Director Planning & Development LUMHS, Jamshoro
1.11 The number of copies of the Proposal required is:	<u>One original and One copy.</u> The proposal shall be in book binding form, properly page numbered (Loose, Ring and spiral binding not acceptable).
1.12 The date and time of proposal submission are:	As per RFP issued in National Dailies
1.13 Validity period of the proposal is (days, date):	90 Days
1.14 The location for submission of proposals is:	Additional Director Planning & Development LUMHS, Jamshoro
1.15 Estimated Assignment Commencement Date:	After completion of Successful Selection of Consulting Firm.

1.16 The weights given to the Technical and Financial Proposals are:-	Technical: 80 Financial: 20
1.17 Mode of Payment to Consultant:	Mentioned in the Draft contract at Page # 65 documents will be finalized at the time of award of contract.
1.18 The Government taxes	Will be deducted from the Consultant as per rules. The successful bidder will furnish a performance guarantee up to 5% of the Contract amount.
1.19 Return of RFP	Consultant will return the endorsed RFP (each page must be signed) along with the proposal.

Enclosures:

- Sample Forms for:-
 - Technical Proposal
 - Financial Proposal
 - Terms of Reference
 - Contract for Consultancy Services

APPENDIX-I

TECHNICAL PROPOSAL FORMS

I-Form-1

Summary of Similar Projects (HEI's / Universities)

A maximum of 10 projects, ongoing / completed in the last ten (10) years

SN	Name of the Project	Location Province / Country	Client &Contact No.	Project Cost (M. Rs.)	Project Duration (Mention start and end dates)	Handled as: Single Firm/: S Lead Firm/: L Joint Venture :J Partner	Total Cost of Services (M. Rs.)	Cost of services Provided by the Firm (in case of JV)		Additional Information (if any)
									Super v.:C	

Completion certificates of completed and performance certificate of ongoing project be provided duly signed by the authorized person of the clients. LUMHS, Jamshoro has the right to contact directly to the clients for feedback on the completed work and in case of negative feedback no weight age/credit shall be given for that assignment. In case of negative feedback from 2 or more clients, may to disqualify the consulting firm/JV.

DETAIL OF FIRM'S REFERENCE

Relevant experience of HEI's/ Univ. only in similar projects carried out in the last ten (10) years which best illustrate specific qualifications

Using in the format below, provide information on each reference assignment for which your firm, either individually as a corporate entity or as one of the major companies within a consortium, was largely contracted.

1. Assignment Name:		2.Country:						
	- On man-month basis - On lump sum basis							
4. Location within Specific Co	5. Professional Staff provided by your Firm:							
6. Name of Client:	7. No. of Staff:							
8. Address of Client:		9. No. of Staff Months:						
10. Start Date (Month/Year):	11. Completion Date (Month/Year):	12. Approx. Value of Services (in Rs.)						
13. Name of Associated Firm(s), if any:		14.No.ofMonthsofProfessional Staff provided by Associated Firm(s):						
15. Name of Senior Staff invo	olved and functions perform	ned:						
16. Narrative Description of Project :								
17. Description of Actual Serv	vices Provided by Your Sta	ff:						

Signatures of Authorized Representative

I-Form-3

Summary of General Work Assignments (other than HEI's / Universities)

A maximum of 10 General projects (other than HEI's/Universities), Ongoing/completed in the last ten (10) years

SN	Name of the Project	Location Province / Country	Client & Contact No.	Project Cost (M. Rs.)	Project Duration (Mention start and end dates)	Handled as: Single Firm/: S Lead Firm	Total Cost of Services (M. Rs.)	-	Survey & Invest.: S Quality Control: Q Project Monitoring: MO	Additional Information (if any)
		/ Country	No.			-				(if any)
	Tioject			(111. 185.)					•	
							(111. KS.)	•	•	
					ena aates)			,	Quality	
									Control: Q	
									Project	
									U	
									& M: O	
									Design : D	
									Procurement: P	
									Construction	
									Supervision: C	

Completion certificates of completed and performance certificate of ongoing project be provided duly signed by the authorized person of the client(s). LUMHS, Jamshoro has the right to contact directly to the clients for feedback on the completed work and in case of negative feedback no weight age/credit shall be given for that assignment. In case ofnegativefeedbackfrom2ormoreclients, may to disqualify the consulting firm/JV.

I-Form-4

Detail of firm's experience with general projects carried out

in the last ten (10) years which best illustrate specific qualifications

Using in the format below, provide information on each reference assignment for which your firm, either individually as a corporate entity or as one of the major companies within a consortium, was largely contracted.

1. Assignment Name:	2. Country:	
3. Nature of Contract		
4. Location within Specific Co	5. Professional Staff provided by your Firm:	
6. Name of Client:	7. No. of Staff:	
8. Address of Client:	9. No. of Staff Months:	
10. Start Date (Month/Year):	11. Completion Date (Month/Year):	12. Approx. Value of Services (in Rs.)
13. Name of Associated Firm(s), if any:		14. No. of Months of Professional Staff provided by Associated Firm(s):
15. Name of Senior Staff invol	lved and functions perform	ned:
16. Narrative Description of Pr	roject :	
17. Description of Actual Serv	ices Provided by Your Sta	ff:

Signatures of Authorized Representative

CONSULTANTS WRITTEN MATERIAL ON UNDERSTANDING OF THE OBJECTIVES OF THE ASSIGNMENT,

APPROACH AND METHODOLOGY, PROPOSED FOR PERFORMING THE ASSIGNMENT FOR: -

- (a) Technical Approach & Methodology
- (b) Work Plan, and
- (c) Organization and Staffing

(a) <u>Technical Approach and Methodology</u>

The written material on Approach and Methodology is the reflection of the consultants' knowledge, experience and expertise in relevant field. Technical approach & methodology should clearly deliberate the consultants line of action to perform the specific job as per given scope of work.

The Consultants Methodology may include other parameters and innovativeness as to how the Consultants intend to address the issues with the state of the art technology, if they are considered for the award of the work.

(b) <u>Work Plan</u>

In this Chapter Consultants should submit the work plan. The proposed Work Plan should be consistent with technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of final documents, to be delivered as final output, should be included here.

(c) Organization and Staffing

In this Chapter Consultants should propose the structure and composition of team. Consultants should list the main discipline so for the assignment, the key expert responsible, and proposed technical and support staff.

I-Form-6

COMMENTS/SUGGESTIONS OF CONSULTANT

On the Terms of Reference (TOR)

 1.

 2.

 3.

 4.

 5.

 6.

Etc.

I-Form-6-A

COMMENTS/SUGGESTIONS OF CONSULTANT

On the Facilities to be provided by the client;

1.			
2.			
3.			
4.			
5.			
6.			

Etc.

I-Form-7

Summary of Proposed key Professionals

SN	Description	Principal Investigat or / Team Leader Name	Research Associate Name	Data Analyst Name	Feasibilities Study Expert / Specialist Name	Medical Education Expert / Specialist Name	Any Other Proposed by the Consultant Name	Any Other Proposed by the Consultant Name
A	Academic & General Qualification	Name	name	Iname	Name	Name	Iname	Iname
	a. Bachelors (Specific Discipline)	Yes/No	Yes /No	Yes/No	Yes/No	Yes/No	Yes/No	Yes/No
	b. Masters (Specific Discipline)	Yes / No	Yes / No	Yes/No	Yes/No	Yes/No	Yes/No	Yes/No
В	Professional Exp. Related to Assignment							
B- 1	Specific							
	a. Experience in Lead Position	Yrs	Yrs	Yrs	N/A	N/A	N/A	N/ A
	b. Experience as senior professional	Yrs	Yrs	Yrs	Yrs	Yrs	Yrs	Yrs
	c. Experience as Junior Professional	Yrs	Yrs	Yrs	Yrs	Yrs	Yrs	Yrs
B- 2	General Experience	Yrs	Yrs	Yrs	Yrs	Yrs	Yrs	Yrs

30

Form-8

FORMAT OF CURRICULUM VITAE

			Dated: Day/Month/Year	
			Signature:	
	11.	Certification	I, the undersigned, certify that, to th knowledge and belief, these bio-dat describes myself, my qualifications experience.	a correctly
	10.	Language sand Degree of Proficiency	: (In speaking, reading a Excellent-Good-Fair-F	
	9.	Employment Record	:	
	8.	Academic Qualification	:	
7.		Key Qualifications	: (Provide an outline of the experience)	nominee's
	6.	Nationality	:	
	5.	Years with the Firm	:	
	4.	Date of Birth	:	
	3.	Name of Nominee	:	
	2.	Name of the Firm	:	
	1.	The Discipline/Expertise	:	

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WORK PLAN/ACTIVITY SCHEDULE

Items of		Monthly Plan from date of assignment (in the form of a Bar Chart)																											
Work/Activities	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	28	29	30
																												 	

Form-10

COMPLETION AND SUBMISSION OF REPORTS

Reports	Date

Power of Attorney

[IMPORTANTNOTICE: Power of Attorney to be printed on stamp paper signed and notarized. In the case of a Pakistani Attorney, a copy of his Computerized National Identity Card ("CNIC") should be attached with the Power of Attorney. In the case of an on-Pakistani Attorney, a copy of his passport should be attached.]

Instructions for Consulting Firm

If the Consulting Firms are a Consortium each firm of the Consortium (other than the Lead firm) shall furnish a Power of Attorney authorizing the Lead firm and on their behalf.

KNOW BY ALL MEAN THAT by this Power of Attorney,

_____ [Insert name of Consortium firm] having its registered office at [], does hereby nominate, appoint and authorize____ [the Lead Firm] having its registered Head Office at(_____) hereinafter referred to as the

"Attorney", to:

- sign and submit to LUMHS, Jamshoro or its authorized nominee the EOI and all other documents and instruments required to submit EOI for Consultancy service for feasibility studies, Surveys &Investigation.;
- execute all such deeds, documents and instruments as may be considered necessary and expedient in relation to the fore going; and
- do and carry out all other actions as may be required by *LUMHS*, *Jamshoro* in connection with the Consultancy service feasibility studies, Surveys & Investigation;
- to immediately notify *LUMHS*, *Jamshoro* in writing of any impending or actual revocation as well as any change in the terms of this Power of Attorney.

[Insert name of Consortium Firm] does hereby ratify and confirm whatever the Attorney shall do by virtue of these present.

WITNESSES:

[INSERT NAME OFGUARANTOR]

1.

For:

2.____

By: Its:

NOTARY PUBLIC:

APPENDIX-II

Form -12-a

FINANCIAL PROPOSAL FORM FINANCIAL PROPOSAL SUBMISSION LETTER

To:

Subject:

Dear Sir,

We, the undersigned, offer to provide the Consulting Services for (Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar) in accordance with your request for Proposal vide Advertisement dated______ and our Technical Proposal. Our attached Financial Proposal is for the sum of Rs. (in figure) (Pak Rupees (in words).

Our financial proposal shall be binding upon us and subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal i.e indicated in the Data Sheet.

If negotiations are held during the period of validity of the Proposal, we confirm availability of our team of proposed personnel. Our proposal binding upon us.

We understand that you are not bound to accept any Proposal you receive.

Yours Sincerely,

For_____

Signature_____

Designation

Official Stamp

Form-12 (b)

FINANCIAL PROPOSAL FORM

S. No	Descriptio	n	Unit		Quoted Amount (Pak Rs.)
1	All activities to carry out feasibility study and inputs in the TORs but not limited to remuneration, per diem, air travel, miscellaneous travel expenses, report preparation, production, and transmission, land transportation, communications, etc. <i>Inclusive all Applicable Taxes</i>		Lump sum		
		Total			
	Auth	orized Signature:			
Name and Title of Signatory:					

Name of Firm:_____

Address:_____

Stamp/Seal:_____

(Note: Consultant must quote their bid including all applicable government taxes)

Terms of Reference (ToRs)

The Consulting Firm would undertake comprehensive Feasibility Study for Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar.

The Terms of Reference (TOR) for hiring a Consulting Firm to conduct a Feasibility Study would include the following: Following are some of ToRs but not limited to;

1. Background

The Government of Sindh has initiated the project to establish a Campus of LUMHS Jamshoro at Prem Nagar, Islamkot, District Tharparkar, Sindh, Pakistan. The purpose of this Feasibility Study is to assess the viability and impact of this project, including the availability of resources, potential partnerships, and regulatory compliance. The results of this study will be used to inform decision-making and guide future implementation of the project.

2. Scope of Work

The Consulting Firm shall be responsible for the following tasks:

- Conduct a comprehensive analysis to identify the need and demand for a medical college in the area. This analysis should include an evaluation of the number of potential students, the current state of proposed programs, and the potential for collaborations with other healthcare facilities.
- Evaluate the legal and regulatory framework for establishing a medical college in Pakistan, including the accreditation process from the Pakistan Medical and Dental Council (PMDC) and other relevant government bodies. The study should also identify any potential legal or regulatory hurdles that may need to be addressed.
- Assess the availability of suitable land and existing infrastructure and facilities to establish the proposed campus in the area. The study should also evaluate the potential for expansion of the campus in the future.
- Conduct a comprehensive financial feasibility study, including cost of construction, equipment, staff, and ongoing operational expenses. The analysis should also include an assessment of potential sources of funding, such as grants, loans, or public-private partnerships.
- Evaluate the availability of skilled human resources for the project, including faculty and staff, their qualifications, experience, and availability to serve at the project.
- Evaluate the governance structure of the proposed campus, including the composition of the Board of Governors, Academic Council, Faculty Senate, and other statutory bodies.
- Conduct a social impact assessment to evaluate the potential impact of the project on the local community, including employment opportunities, enhancement of access to quality healthcare, and promotion of higher education.
- Engage with all relevant stakeholders, including local communities, healthcare providers, and educational institutions, to ensure that their views and concerns are incorporated into the feasibility study.

3. Methodology

The consulting firm shall use a mix of research methods and techniques, including surveys, interviews, focus group discussions, and desk research, to collect and analyze data. The methodology should be comprehensive, transparent, and compliant with international best practices. The consulting firm should clearly define the methodology to be used in the study, including a description of the sampling strategy, data collection methods, and analysis procedures.

4. Deliverables

The consulting firm shall provide the following deliverables:

- A comprehensive feasibility report outlining the findings, conclusions, and recommendations of the study. The report should be well-written, and presented in a clear and concise manner.
- Detailed financial projections, including a comprehensive financial model that evaluates the potential sources of funding, and the expected revenue and expenditure for the campus.
- Legal and regulatory framework assessment report.
- Infrastructure and facilities evaluation report.
- Human resource assessment report.
- Governance structure assessment report.
- A social impact assessment report that evaluates the potential impact of the project on the local community, including employment opportunities, enhancement of access to quality healthcare, and promotion of higher education.
- Any other relevant reports.

5. Timeline

The consulting firm shall provide a proposed timeline for the completion of the study, including key milestones and deadlines. The timeline should be realistic and considerate of the complexity of the project.

6. Hospital Requirements

The consulting firm shall assess the availability and suitability of hospitals within a desired radius that can be attached to the campus. This includes evaluating the hospital's capacity, services provided, and adherence to quality standards. The study should also assess the potential for establishing partnerships or collaborations with hospitals that meet the necessary criteria. The consulting firm shall also identify the specific requirements for the attached hospital in accordance with the Pakistan Medical and Dental Council's regulations for medical colleges.

7. Demographic Analysis

The consulting firm shall conduct a comprehensive analysis to evaluate the demand for a medical college in the proposed area. This includes analyzing the demographic profile of the target population, the healthcare needs of the region, and the potential student base. The analysis should also include a review of existing medical colleges in the region and their capacity to meet the demand.

8. Financial Feasibility

The consulting firm shall conduct a detailed financial feasibility analysis of the proposed campus. This includes developing a comprehensive plan, estimating the project cost, identifying potential sources of funding, and assessing the financial viability of the project. The analysis should also include a review of the economic impact of the campus on the surrounding region.

9. Legal and Regulatory Framework

The consulting firm shall evaluate the legal and regulatory framework for the establishment of a medical college in Pakistan. This includes a review of the Pakistan Medical and Dental Council's regulations for medical colleges, the requirements for accreditation, and the process for obtaining the necessary licenses and permits. The analysis should also include a review of any relevant laws and regulations governing the establishment of educational institutions in the region.

10. Curriculum and Faculty

The consulting firm shall evaluate the curriculum and faculty requirements for the proposed campus. This includes developing a detailed curriculum plan that meets the requirements of the Pakistan Medical and Dental Council and the needs of the target population. The analysis should also include a review of the faculty requirements, such as the number of teachers needed, their qualifications, and the availability of potential faculty members.

11. Infrastructure and Facilities

The consulting firm shall evaluate the infrastructure and facilities required for the proposed campus. This includes developing a detailed plan for the construction of buildings, classrooms, laboratories, libraries, and other facilities. The analysis should also include a review of the equipment and technology required.

PROPOSED CONTRACT FOR CONSULTANCY SERVICES

DRAFT CONTRACT

GENERAL CONDITIONS OF CONTRACT

SPECIAL CONDITIONS OF CONTRACT

CONTRACT FORM

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FORM OF CONTRACT

This CONTRACT (hereinafter called the "Contract") is made on the ___ day of ___ month) of ___ (year), between, on the one hand _____

(Hereinafter called the "Client" which expression shall include the successors, legal representatives and permitted assigns) and, on the other hand,

(hereinafter called the "Consultants" which expression shall include the successors, legal representatives and permitted assigns).

WHEREAS

- (a) the Client has requested the Consultants to provide certain consulting services as defined in the General Conditions of Contract attached to this Contract (hereinafter called the "Services"); and
- (b) the Consultants, having represented to the Client that they have the required professional skills, and personnel and technical resources, have agreed to provide the Services on the terms and conditions set forth in this Contract;

NOW THEREFORE the Parties hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
 - (a) The General Conditions of Contract;
 - (b) The Special Conditions of Contract;
 - (c) The following Appendices:

Appendix A : Description of the Services

Appendix B : Reporting Requirements

Appendix C : Key Personnel and Sub-consultants

Appendix D : Breakdown of Contract Price in Foreign Currency

Appendix E : Breakdown of Contract Price in Local Currency

Appendix F : Services & Facilities to be Provided by the Client

Appendix G: Integrity Pact (for Services above Rs. 10 million)

RFP documents of the services

- 2. The mutual rights and obligations of the Client and the Consultants shall be as set forth in the Contract, in particular:
 - (a) The Consultants shall carry out the Services in accordance with the provisions of the Contract; and
 - (b) The Client shall make payments to the Consultants in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names in two identical counterparts, each of which shall be deemed as the original, as of the day, month and year first above written.

	For and on behalf of
Witness	(CLIENT)
Signatures	Signatures
Name	Name
Title	Title
	(Seal)
	For and on behalf of
Witness	(CONSULTANTS)
Signatures	Signatures
Name	Name
Title	Title
	(Seal)

II. GENERAL CONDITIONS OF CONTRACT

1. GENERAL PROVISIONS

1.1 Definitions

Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- (a) "Applicable Law" means the laws and any other instruments having the force of law in the Islamic Republic of Pakistan, as those may be issued and in force from time to time;
- (b) "Contract" means the Contract signed by the Parties, to which these General Conditions of Contract (GC) are attached, together with all the documents listed in Clause 1 of such signed Contract;
- (c) "Contract Price" means the price to be paid for the performance of the Services, in accordance with Clause 6;
- (d) "Effective Date" means the date on which this Contract comes into force and effect pursuant to Sub-Clause 2.1;
- (e) "GC" means these General Conditions of Contract;
- (f) "Government" means the Government of the Islamic Republic of Pakistan and/or Provincial Government(s);
- (g) "Foreign Currency" means currency other than the currency of Islamic Republic of Pakistan.;
- (h) "Local Currency" means the currency of the Islamic Republic of Pakistan;
- (i) "Member" in case the Consultants consist of a joint venture of more than one entity, means any of the entities, and "Members" means all of these entities;
- "Party" means the Client or the Consultants, as the case may be, and "Parties" means both of them;
- (k) "Personnel" means persons hired by the Consultants or by any Sub-consultant as employees and assigned to the performance of the Services or any part

thereof;

- "SC" means the Special Conditions of Contract by which the GC are amended or supplemented;
- (m) "Services" means the work to be performed by the Consultants pursuant to this Contract, as described in Appendix A;
- (n) "Sub consultant" means any entity to which the Consultants subcontract any part of the Services in accordance with the provisions of Sub-Clause 3.6;
- (o) "Third Party" means any person or entity other than the Client, the Consultants or a Sub consultant; and
- (p) "Project" means the work specified in SC for which engineering consultancy services are desired.

1.2 Law Governing the Contract

This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the Applicable Law.

1.3 Language

This Contract has been executed in the English language which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract. All the reports and communications shall be in the English language.

1.4 Notices Any notice, request, or consent made pursuant to this Contract shall be in writing and shall be deemed to have been made when delivered in person to an Authorized Representative of the Party to whom the communication is addressed, or when sent by registered mail, telex, or facsimile to such Party at the address of the Authorized Representatives specified under Sub-Clause SC 1.6. A Party may change its address for notice hereunder by giving the other Party notice of such change.

1.5 Location

The Services shall be performed at such locations as are specified in Appendix A and, where the location of a particular task is not so specified, at such locations as mutually agreed by the Parties.

1.6 Authorized Representatives

Any action required or permitted to be taken, and any document required or permitted to be executed, under this Contract by the Client or the Consultants shall be taken or executed by the Authorized Representatives specified in the SC.

1.7 Taxes and Duties

Unless specified in the SC, the Consultants, Sub consultants, and their Personnel shall pay such taxes, duties, fees, and other impositions as may be levied under the

Applicable Law, the amount of which is deemed to have been included in the Contract Price.

1.8 Leader of Joint Venture

In case the Consultants consist of a joint venture of more than one entity, the Consultants shall be jointly and severally bound to the Client for fulfillment of the terms of the Contract and designate the Member named in the SC to act as leader of the Joint Venture, for the purpose of receiving instructions from the Client.

2. COMMENCEMENT, COMPLETION, MODIFICATION, AND TERMINATION OF CONTRACT

2.1 Effectiveness of Contract

This Contract shall come into force and effect on the date (the "Effective Date") of the Client's notice to the Consultants instructing the Consultants to begin carrying out the Services. This notice shall confirm that the effectiveness conditions, if any, listed in the SC have been met.

2.2 Termination of Contract for Failure to Become Effective

If this Contract has not become effective within such time period after the date of the Contract signed by the Parties as shall be specified in the SC, either Party may, by not less than twenty eight (28) days written notice to the other Party, declare this Contract to be null and void, and in the event of such a declaration by either Party, neither Party shall have any claim against the other Party except for the work (if any) already done or costs already incurred by a Party at the request of the other Party.

2.3 Commencement of Services

The Consultants shall begin carrying out the Services at the end of such time period after the Effective Date as shall be specified in the SC.

2.4 Expiration of Contract

Unless terminated earlier pursuant to Sub-Clause 2.9, this Contract shall expire when, pursuant to the provisions hereof, the Services have been completed and the payments of remunerations including the direct costs if any, have been made. The Services shall be completed within a period as is specified in the SC, or such extended time as may be allowed under Sub-Clause 2.6.

The term "Completion of Services" is as specified in the SC.

2.5 Modification

Modification of the terms and conditions of this Contract, including any modification of the scope of the Services or of the Contract Price, may only be made in writing, which shall be signed by both the Parties.

2.6 Extension of Time for Completion

If the scope or duration of the Services is increased:

- (a) The Consultants shall inform the Client of the circumstances and probable effects;
- (b) The increase shall be regarded as Additional Services; and
- (c) The Client shall extend the time for Completion of the Services accordingly.

2.7 Force Majeure

2.7.1 Definition

- (a) For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial actions (except where such strikes, lockouts or other industrial actions are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by government agencies.
- (b) Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or such Party's Sub consultants or agents or employees, nor (ii) any event which a diligent Party could reasonably have been expected to both (A) take into account at the time of the conclusion of this Contract and (B) avoid or overcome in the carrying out of its obligations hereunder.
- (c) Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.

2.7.2 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the Contract shall not be considered to be a breach of, or default under this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event; (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract; and (b) has informed the other Party in writing not later than fifteen (15) days following the occurrence of such an event.

2.7.3 Extension of Time

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

2.7.4 Payments

During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultants shall be entitled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by them during such period for the purpose of the Services and in reactivating the Services after the end of such period.

2.8 Suspension of Payments by the Client

The Client may, by written notice of suspension to the Consultants, suspend all payments to the Consultants hereunder if the Consultants fail to perform any of their obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall request the Consultants to remedy such failure within a period not exceeding thirty (30) days after receipt by the Consultants of such notice of suspension.

2.9 Termination

2.9.1 By the Client

The Client may terminate this Contract, by not less than thirty (30) days written notice of termination to the Consultants, to be given after the occurrence of any of the events specified in paragraphs (a) through (e) of this Sub-Clause 2.9.1 and sixty (60) days' in the case of the event referred to in paragraph (f):

- (a) if the Consultants do not remedy a failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as the Client may have subsequently approved in writing;
- (b) if the Consultants become (or, if the Consultants consist of more than one entity, if any of their Members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary;
- (c) If the Consultants fail to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause 7 hereof;
- (d) if the Consultants submit to the Client a statement which has a material effect on the rights, obligations or interests of the Client and which the Consultants know to be false;
- (e) If, as the result of Force Majeure, the Consultants are unable to perform a material portion of the Services for a period of not less than sixty (60) days;

(f) If the Client, in its sole discretion, decides to terminate this Contract.

2.9.2 by the Consultants

The Consultants may terminate this Contract, by not less than thirty (30) days written notice to the Client, such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (d) of this Sub-Clause 2.9.2:

- (a) if the Client fails to pay any monies due to the Consultants pursuant to this Contract and not subject to dispute pursuant to Clause 7 within forty-five (45) days after receiving written notice from the Consultants that such payment is overdue;
- (b) if the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Consultants may have subsequently approved in writing) following the receipt by the Client of the Consultants' notice specifying such breach;
- (c) if, as a result of Force Majeure, the Consultants are unable to perform a material portion of the Services for a period of not less than sixty (60) days;
- (d) If the Client fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause 7 hereof.

2.9.3 Cessation of Services

Upon receipt of notice of termination under Sub-Clause 2.9.1, or giving of notice of termination under Sub-Clause 2.9.2, the Consultants shall take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultants, and equipment and materials furnished by the Client, the Consultants shall proceed as provided, respectively, by Sub-Clauses 3.8 or 3.9.

2.9.4 Payment upon Termination

Upon termination of this Contract pursuant to Sub-Clauses 2.9.1 or 2.9.2, the Client shall make the following payments to the Consultants:

 (a) Remuneration and reimbursable direct costs expenditure pursuant to Clause 6 for Services satisfactorily performed prior to the effective date of termination. Effective date of termination for purposes of this Sub-Clause means the date when the prescribed notice period would expire; (b) except in the case of termination pursuant to paragraphs (a) through (d) of Sub-Clause 2.9.1, reimbursement of any reasonable cost incidental to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel, according to Consultants Traveling Allowance Rules.

In order to compute the remuneration for the part of the Services satisfactorily performed prior to the effective date of termination. The respective remunerations shall be proportioned.

2.9.5 Disputes about Events of Termination

If either Party disputes whether an event specified in paragraphs (a) through (e) of Sub-Clause 2.9.1 or in paragraph (a) through (d) of Sub-Clause 2.9.2 hereof has occurred, such Party may, within forty-five (45) days after receipt of notice of termination from the other Party, refer the matter to arbitration pursuant to Clause 7 hereof, and this Contract shall not be terminated on account of such event except in accordance with the terms of any resulting arbitral award.

3. OBLIGATIONS OF THE CONSULTANTS

3.1 General

The Consultants shall perform the Services and carry out their obligations with all due diligence, efficiency, and economy, in accordance with generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advanced technology and safe methods. The Consultants shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to the Client, and shall at all times support and safeguard the Client's legitimate interests in any dealings with Sub consultants or third parties.

3.2 Consultants Not to Benefit from Commissions, Discounts, etc.

The remuneration of the Consultants pursuant to Clause 6 shall constitute the Consultants' sole remuneration in connection with this Contract or the Services, and the Consultants shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Consultants shall use their best efforts to ensure that the Personnel, any Sub consultants, and agents of either of them similarly shall not receive any such additional remuneration.

3.3 Confidentiality

The Consultants, their Sub-consultants, and the Personnel of either of them shall not, either during the term or after the expiration of this Contract, disclose any proprietary or confidential information relating to the Project, the Services, this Contract, or the Client's business or operations without the prior written consent of the Client.

3.4 Liability of the Consultants

The Consultants are liable for the consequence of errors and omissions on their part or on the part of their employees in so far as the design of the Project is concerned to the extent and with the limitations as mentioned herein below.

If the Client suffers any losses or damages as a result of proven faults, errors or omissions in the design of a project, the Consultants shall make good such losses or damages, subject to the conditions that the maximum liability as aforesaid shall not exceed twice the total remuneration of the Consultants for design phase in accordance with the terms of the Contract.

The liability of the Consultants expires after one (1) year from the stipulated date of completion of construction or after three (3) years from the date of final completion of the design whichever is earlier.

The Consultants may, to protect themselves, insure themselves against their liabilities but this is not obligatory. The extent of the insurance shall be up to the limit specified in second para above. The Consultants shall procure the necessary cover before commencing the Services and the cost of procuring such cover shall be borne by the Consultants up to a limit of one percent of the total remuneration of the Consultants for the design phase for every year of keeping such cover effective.

The Consultants shall, at the request of the Client, indemnify the Client against any or all risks arising out of the furnishing of professional services by the Consultants to the Client, not covered by the provisions contained in the first para above and exceeding the limits set forth in second para above provided the actual cost of procuring such indemnity as well as costs exceeding the limits set forth in fourth para above shall be borne by the Client.

3.5 Other Insurance to be taken out by the Consultants

The Consultants (a) shall take out and maintain, and shall cause any Sub-consultants to take out and maintain, at their (or the Sub-consultants', as the case may be) own cost but on terms and conditions approved by the Client, insurance against the risks, and for the coverage, as are specified in the SC; and (b) at the Client's request, shall

provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums have been paid.

3.6 Consultants' Actions Requiring Client's Prior Approval

The Consultants shall obtain the Client's prior approval in writing before taking any of the following actions:

- (a) Appointing such Personnel as are listed in Appendix-C merely by title but not by name;
- (b) entering into a subcontract for the performance of any part of the Services, it being understood (i) that the selection of Sub consultants and the terms and conditions of the subcontract shall have been approved in writing by the Client prior to the execution of the subcontract, and (ii) that the Consultants shall remain fully liable for the performance of the Services by the Sub consultants and its Personnel pursuant to this Contract;
- (c) Any other action that may be specified in the SC.

3.7 Reporting Obligations

The Consultants shall submit to the Client the reports and documents specified in Appendix B in the form, in the numbers, and within the periods set forth in the said Appendix.

3.8 Documents Prepared by the Consultants to be the Property of the Client

All plans, drawings, specifications, reports, and other documents and software prepared by the Consultants in accordance with Sub-Clause 3.7 shall become and remain the property of the Client, and the Consultants shall, not later than upon termination or expiration of this Contract, deliver (if not already delivered) all such documents and software to the Client, together with a detailed inventory thereof. The Consultants may retain a copy of such documents and software.

Restriction(s) about the future use of these documents is specified in the SC.

3.9 Equipment and Materials Furnished by the Client

Equipment and materials made available to the Consultants by the Client, or purchased by the Consultants with funds provided exclusively for this purpose by the Client, shall be the property of the Client and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultants shall make available to the Client an inventory of such equipment and materials and shall dispose of such equipment and materials in accordance with the Client's instructions or afford salvage value of the same. While in possession of such equipment and materials, the Consultants, unless otherwise instructed by the Client in writing, shall insure them at the expense of the Client in an amount equal to their full replacement value.

3.10 Accounting, Inspection and Auditing

The Consultants (i) shall keep accurate and systematic accounts and records in respect of the Services hereunder, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time charges, and cost, and the basis thereof, and (ii) shall permit the Client or its designated representatives periodically, and up to one year from the expiration or termination of this Contract, to inspect the same and make copies thereof as well as to have them audited by auditors appointed by the Client.

4. CONSULTANTS' PERSONNEL AND SUBCONSULTANTS

4.1 Description of Personnel

The titles, agreed job descriptions, minimum qualifications, and estimated periods of engagement in the carrying out of the Services of the Consultants' Key Personnel are described in Appendix C. The Key Personnel and Sub-consultants listed by title and/or by name, as the case may be, in Appendix C are deemed to be approved by the Client.

4.2 Removal and/or Replacement of Personnel

- (a) Except as the Client may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Consultants, it becomes necessary to replace any of the Key Personnel, the Consultants shall provide as a replacement a person of equivalent or better qualifications and the same is consultant permanent employee for the last 02 years.
- (b) If the Client, (i) finds that any of the Personnel have committed serious misconduct or have been charged with having committed a criminal action; or (ii) has reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Consultants shall, at the Client's written request specifying the grounds there for, provide as a replacement a person with qualifications and experience acceptable to the Client.
- (c) Except as the Client may otherwise agree, the Consultants shall; (i) bear all the additional travel and other costs arising out of or incidental to any removal and/or replacement; and (ii) bear any additional remuneration, to be paid for any of the Personnel provided as a replacement to that of the Personnel being replaced.

5. OBLIGATIONS OF THE CLIENT

5.1 Assistance, Coordination and Approvals

5.1.1 Assistance

The Client shall use its best efforts to ensure that the Client shall:

- (a) provide at no cost to the Consultants, Sub consultants and Personnel such documents prepared by the Client or other consulting engineers appointed by the Client as shall be necessary to enable the Consultants, Sub consultants or Personnel to perform the Services. The documents and the time within which such documents shall be made available, are as specified in the SC;
- (b) Assist to obtain the existing data pertaining or relevant to the carrying out of the Services, with various Government and other organizations. Such items unless paid for by the Consultants without reimbursement by the Client, shall be returned by the Consultants upon completion of the Services under this Contact;
- (c) issue to officials, agents and representatives of the concerned organizations, all such instructions as may be necessary or appropriate for prompt and effective implementation of the Services;
- (d) Assist to obtain permits which may be required for right-of-way, entry upon the lands and properties for the purposes of this Contract;
- (e) Provide to the Consultants, Sub consultants, and Personnel any such other assistance and exemptions as may be specified in the SC.

5.1.2 Co-ordination

The Client shall:

- (a) Coordinate and get or expedite any necessary approval and clearances relating to the work from any Government or Semi-Government Agency, Department or Authority, and other concerned organization named in the SC.
- (b) Coordinate with any other consultants employed by him.

5.1.3 Approvals

The Client shall accord approval of the documents within such time as specified in the SC, whenever these are applied for by the Consultants.

5.2 Access to Land

The Client warrants that the Consultants shall have, free of charge, unimpeded access to all land of which access is required for the performance of the Services.

5.3 Changes in the Applicable Law

If, after the date of this Contract, there is any change in the Applicable Law which increases or decreases the cost of the Services rendered by the Consultants, then the remunerations and direct costs otherwise payable to the Consultants under this Contract shall be increased or decreased accordingly, and corresponding adjustment shall be made to the amounts referred to in Sub-Clause 6.2 (a) or (b), as the case may be.

5.4 Services and Facilities

No services and facilities will be provided by the client regarding boarding, lodging and transportation etc.

5.5 Payments

In consideration of the Services performed by the Consultants under this Contract, the Client shall make to the Consultants such payments and in such manner as is provided by Clause 6 of this Contract.

6. PAYMENTS TO THE CONSULTANTS

6.1 Lump Sum Remuneration

The Consultants' total remuneration shall not exceed the Contract Price and shall be a fixed lump sum including all staff costs, incurred by the Consultants in carrying out the Services described in Appendix A. Other reimbursable direct costs expenditure, if any, are specified in the SC. Except as provided in Sub-Clause 5.3, the Contract Price may only be increased above the amounts stated in Sub-Clause 6.2 if the Parties have agreed to additional payments in accordance with Sub-Clauses 2.5, 2.6, 5.4 or 6.6.

6.2 Contract Price

- (a) Foreign currency payment shall be made in the currency or currencies specified as foreign currency or currencies in the SC, and local currency payment shall be made in Pakistani Rupees.
- (b) The SC shall specify the breakup of remuneration to be paid, respectively, in foreign and in local currencies.

6.3 Terms and Conditions of Payment

Payment will be made to the account of the Consultants and according to the payment schedule stated in the SC. Payments shall be made after the conditions listed in the SC for such payments have been met, and the Consultants have submitted an invoice to the Client specifying the amount due.

6.4 Period of Payment

- (a) Advance payment to the Consultants shall be affected within the period specified in the SC, after signing of the Contract Agreement between the Parties.
- (b) Any other amount due to the Consultants shall be paid by the Client to the Consultants within twenty-eight (28) days in case of local currency and fifty six (56) days in case of foreign currency after the Consultants' invoice has

been delivered to the Client.

6.5 Delayed Payments

If the Client has delayed payments beyond the period stated in paragraph (b) of Sub-Clause 6.4, financing charges shall be paid to the Consultants for each day of delay at the rate specified in the SC.

6.6 Additional Services

Additional Services means:

- (a) Services as approved by the Client outside the Scope of Services described in Appendix A;
- (b) Services to be performed during the period extended pursuant to Sub-Clause2.6, beyond the original schedule time for completion of the Services; and

(c) Any re-doing of any part of the Services as a result of Client's instructions. If, in the opinion of the Client, it is necessary to perform Additional Services during the currency of the Contract for the purpose of the Project, such Additional Services shall be performed with the prior concurrence of both the Parties. The Consultants shall inform the Client of the additional time (if any), and the additional remuneration and reimbursable direct costs expenditure for such Additional Services. If there is no disagreement by the Client within two weeks of this intimation, such additional time, remuneration and reimbursable direct costs expenditure shall be deemed to become part of the Contract. Such remuneration and reimbursable direct costs expenditure shall be determined on the basis of rates provided in Appendices D and E, in case the Additional Services are performed during the scheduled period of the Services, otherwise remuneration for Additional Services shall be determined on the basis of Consultants' billing rates prevailing at the time of performing the Additional Services.

6.7 Consultants' Entitlement to Suspend Services

If the Client fails to make the payment of any of the Consultants' invoice (excluding the advance payment), within twenty-eight (28) days after the expiry of the time stated in paragraph (b) of Sub-Clause 6.4, within which payment is to be made, the Consultants may after giving not less than fourteen (14) days' prior notice to the Client, suspend the Services or reduce the rate of carrying out the Services, unless and until the Consultants have received the payment.

This action will not prejudice the Consultants entitlement to financing charges under Sub-Clause 6.5.

7. SETTLEMENT OF DISPUTES

7.1 Amicable Settlement

The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

7.2 Dispute Settlement

Any dispute between the Parties as to matters arising pursuant to this Contract which cannot be settled amicably within thirty (30) days after receipt by one Party of the other Party's request for such amicable settlement may be submitted by either Party for settlement in accordance with the provisions of the Arbitration Act, 1940 (Act No. X of 1940) and of the Rules made there under and any statutory modifications thereto. Services under the Contract shall, if reasonably possible, continue during the arbitration proceedings and no payment due to or by the Client shall be withheld on account of such proceedings.

8. INTEGRITY PACT

- **8.1** If the Consultant or any of his Sub consultants, agents or servants is found to have violated or involved in violation of the Integrity Pact signed by the Consultant as Appendix-G to this Form of Contract, then the Client shall be entitled to:
 - (a) recover from the Consultant an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Consultant or any of his Sub consultant, agents or servants;
 - (b) terminate the Contract; and
 - (c) Recover from the Consultant any loss or damage to the Client as a result of such termination or of any other corrupt business practices of the Consultant or any of his Sub consultant, agents or servants.

On termination of the Contract under Sub-Para (b) of this Sub-Clause, the Consultant shall proceed in accordance with Sub-Clause 2.9.3. Payment upon such termination shall be made under Sub-Clause 2.9.4 (a) after having deducted the amounts due to the Client under Sub-Para (a) and (c) of this Sub-Clause.

III. SPECIAL CONDITIONS OF CONTRACT

No. Amendments of, and Supplements to, Clauses in the General Conditions of of GC
 Contract. Where there are no Amendments and Supplements than the conditions mentioned in General Conditions of Contract will prevail and will be binding upon the Consultancy firms.

1.1 Definitions

(p) "Project" means Hiring of Consulting Firms for Techno-Economic Feasibility study under project "Technical Assistance (TA) Grant for Feasibility Study of Establishment of Campus of Liaquat University of Medical & Health Sciences (LUMHS) at Prem Nagar, Islamkot, District Tharparkar"

1.6 Authorized Representatives

The Authorized Representatives are the following:

For the Client:

Additional Director, Planning & Development

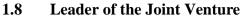
LUMHS, Jamshoro

 Telephone
 : 022-9213331

 Facsimile
 : 022-9213332

For the Consultants:

		(Name of Project Manager) (Project)
		(Address)
Telephone	:	
Facsimile Email	: :	



2.1 Effectiveness of Contract

The date on which this Contract shall come into effect is the date when the Contract is

signed by both the Parties

2.2 Termination of Contract for Failure to Become Effective

The time period shall be 180 days or such other period as the Parties may agree in writing.

2.3 Commencement of Services

The Consultants shall commence the Services within seven (07) days after the date of

signing of Contract Agreement, or such other time period as the Parties may agree in writing.

2.4 Expiration of Contract

The period of completion of Services shall be 36 months from the Commencement

Date of the Services or such other period as the Parties may agree in writing.

"Completion of Services" means completion of infrastructure, included in the scope of services of the consultants, its handing / taking and successful completion of defect liability period of the project.

2.6 Extension of time for completion

In the first line, the word duration should be considered as deleted

3.4 The second para should be deleted and replaced as "if the client suffers any losses or

damages as a result of proven faults, errors or omissions in the design of a project, the consultants shall make good, all such losses and damages at his own cost up to a maximum of twice the total remuneration paid to the consultant against various heads. The consultant shall be held liable for all losses or damages and shortcomings in deliverance etc., suffered by the client as a result of misconduct or inadequate services in performing the consultancy services

3.5 Insurance to be taken out by the Consultants

As per details provided in the Data Sheet / Letter of Invitation (LOI)

3.6 Consultants' Actions Requiring Client's Prior Approval

The Consultants shall also clear with the Client, before commitments on any action

they propose to take under the following:

i) Issuing Variations Orders in respect of:

Additional items of Works as determined by the Engineer to be necessary for the execution of Works.

Any new item of the Works not envisaged in the Contract Documents

and which is determined by the Engineer to be necessary for the execution of Works.

- any item of Works covered under Provisional Sums
- ii) Claim from the Contractor for extra payment with full supporting details and

Consultants recommendations, if any, for settlement.

- iii) Details of any nominated sub-contracts.
- iv) Any action under terms of Performance Guarantee or Insurance Policy.
- v) Any action by the Consultants affecting the costs under the following clauses

of Conditions of Contract of the Construction Contract.

- Adverse Physical Conditions and Artificial Obstructions
- Suspension of Works
- Bonus and Liquidated Damages
- Certificate of Completion of Works
- Defects Liability Certificate
- Forfeiture
- Special Risks
- Frustration
- vi) Final Measurement Statement
- vii) Release of Retention Money

3.8 Documents Prepared by the Consultants to be the Property of the Client

The Consultants shall not use these documents for purposes unrelated to this Contract

without the prior written approval of the client.

5.1.1 Assistance

- (a) The Client shall make available within 07 days from the Commencement Date, the documents namely:
 - 1. Approved PC-II of the project
 - 2. Approved work plan of the project
 - 3. List of donor / Sponsor guidelines implementation of the project

This list if warranted shall be supplemented subsequently.

(e) No other assistance and exemptions will be provided by the Client regarding

board / lodging, transportation, equipment for routine works

5.1.2 Coordination

- (a) The departments and agencies include:
 - 1. Universities & Boards Department Govt. of Sindh.
 - 2. Planning & Development Board Govt. of Sindh.
 - 3. Directorate of P&D, LUMHS, Jamshoro
 - 4. Pakistan Medical & Dental Council (PMDC)
 - 5. Higher Education Commission (HEC), Islamabad

5.1.3 Approvals

The Client shall accord approval of the documents immediately but not later than

fourteen (14) days from the date of their submission by the Consultants.

6.1 Consultancy Charges

Consultancy charges as per TORs / financial bid will be paid head-wise to the approved rates of the project.

6.2 Terms and Conditions of Payment

No mobilization or advance payment will be made to the consultant. The payment will be made as per schedule given below:

i.	Upon Submission of Inception Report	10%
ii.	Upon submission of Draft Report	30%
iii.	Upon submission of Final Report	30%
iv.	Upon approval of Final Report	30%

Applicable government taxes will be deducted at sources at the time of payment.

6.3 Period of Payment

6.4 (a) No advance payment will be made to the consultants

6.4 Delayed Payments

No financing charges / delay charges will be paid to the consultants due to delay in payments by the client

IV APPENDICES

Appendix A

Description of the Services

[Give detailed descriptions of the Services to be provided, dates for completion of various tasks, place of performance for different tasks, specific tasks to be approved by Client, etc.]

Appendix B

Reporting Requirements

Pursuant to Sub-Clause GC-3.7, the Consultants shall submit the following reports:

- 1. Inception Report
- 2. Weekly reports
- *3.* Monthly reports
- 4. Draft Report
- 5. Final Report

Appendix C

Key Personnel and Sub-consultants

[List under:	C-1	Title [and names, if already available], activities of job descriptions of
		key Personnel to be assigned to work and staff-months for each.
	C-2	List of approved Sub-consultants (if already available); same information

with respect to their Personnel as in C-1.]

Appendix D

(INTEGRITY PACT)

DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS. 10.00 MILLION OR MORE

Contract No._____ Dated _____ Contract Value: _____ Contract Title: _____

Without limiting the generality of the foregoing, [name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

[name of Supplier] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [name of Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten time the sum of any commission, gratification, bribe, finder's fee or kickback given by [name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

Name of Buyer:	Name of Seller/Supplier:
Signature:	Signature:
[Seal]	[Seal]